



Innovation in Communications

Press Release

July 2004

*Invacom Ltd, designers & manufacturers of high performance **DBS LNBS** are pleased to announce that with immediate effect, all new **DBS** products will come with a **5 year warranty**.*

*Invacom, only sell via **Appointed In-Country Distributors**, and have been designing & manufacturing **DBS LNBS** for nearly four years now, fronted by a team of **highly qualified** in-house engineers. **Invacom** can claim that due to the exceptionally high standards of the design and build of the **DBS LNBS** the returns to date have been below **0.001%***

***Invacom** began operation in June 2000, and was funded by investment from Global Communications UK Ltd, and 3 former employees of one of the world's largest LNB manufacturer. In the first 3 years of operation the engineering group grew to 10 full time employees and 2 outside consultants, giving the company a total of 15 employees. From the original concept of applying **DBS** design knowledge and experience to VSAT products for the Broadband Communications market, **Invacom** has now developed a range of advanced high tech LNB units. Current contracts involve the company in the design and manufacture of a multi-outlet Universal LNB, for a major World Broadcaster. The growth enjoyed by the group, in its short history, is testimony to the high esteem that the engineering resource is viewed within the satellite communications industry and the credibility enjoyed by its major share holder, Global, as a low cost volume manufacturer.*

*The advanced design laboratory, situated in the company's Stevenage headquarters, is testament to the investment in the latest design equipment and software. Utilising the latest 3D-simulation software **Invacom** engineers are able to prove product design to exact results. In addition **Invacom** has invested in its own environmental testing facility, to ensure performance at all required operating temperatures and conditions plus guaranteeing product reliability and lifetime.*

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*The personnel involved bring years of experience within the Direct Broadcast Satellite Industry. The company **Managing Director, Gary Stafford**, was part of the team responsible for creating the Worlds first **integrated LNB**. In 1995, **Technical Director, Dave Smith** created the worlds first **Universal LNB**, utilising Feedhorn and Waveguide designs developed by Gary Stafford. The pair went on to release the Worlds first **Universal Twin**, some 2 years prior to any competitor, and the Worlds first **Universal Quatro**. **Jerry Vaughan** with over 30 years **Sales & Marketing** experience 15 of which has been spent in satellite & communications & **John Parfitt** with over 20 years **operational** experience with Cambridge Industries, Marconi & Channel Master joined the board in 2003.*

*Later design milestones have seen the development of the **Invacom quad LNB**, which utilises advance current consumption reduction techniques. This unit, built for a major satellite TV broadcaster, allows independent reception at 4 locations within the domestic environment. Power consumption of this unit is little more than that for current single outlet product and is achieved by using **Invacom's** advance designs.*

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